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|---|---|---|---|
| 1. Accountants                                    | 41. Dejuicers/Drainers                  | 81. Insecticides                          | 117. Seeding/Planting Equipment                       |
| 2. Aerators                                       | 42. Desulfiting Services                | 82. Insulation Materials                  | 118. Soil Testing & Analysis                          |
| 3. Alcohol Adjustment Concentrators               | 43. Dispensers                          | 83. Insurance                             | 119. Solar Equipment                                  |
| 4. Animal Repellents/Devices (Bird, Insect, etc.) | a. Nitrogen                             | 84. Ion Exchange Equipment                | 120. Solid Waste Treatment                            |
| 5. Architects                                     | b. SO <sub>2</sub>                      | 85. Irrigation                            | 121. Sparkling Wine/Carbonation Equipment             |
| 6. Automatic Control Equipment                    | c. Other                                | a. Drip                                   | 122. Spectrophotometers                               |
| 7. Bacterial Cultures                             | 44. Distillation Equipment              | b. Sprinkler                              | 123. Sprinkler Systems for Buildings                  |
| 8. Bag-in-Box/Pouches                             | 45. Dusters                             | c. Other                                  | 124. Suckering Machines                               |
| 9. Barrel & Keg Pallets/Racks                     | 46. eCommerce                           | 86. Label Approval                        | 125. Tank Mixers/Agitators                            |
| 10. Barrel Cleaners/Washers                       | 47. Energy Management                   | 87. Labelers                              | 126. Tanker Transport                                 |
| 11. Barrels & Kegs                                | 48. Engineers                           | 88. Labels                                | 127. Tanks/Fermentors                                 |
| 12. Bird Alarms/Cannons                           | a. Civil                                | a. Design                                 | a. Concrete   |
| 13. Bottle Washers                                | b. Construction                         | b. Printing & Paper                       | b. Fiberglass   |
| 14. Bottles                                       | c. Electrical                           | 89. Laboratory Equipment                  | c. Polyethylene                                       |
| 15. Bottling Equipment                            | d. Mechanical                           | a. Alcohol                                | d. Stainless Steel                                    |
| 16. Boxes   | e. Process                              | b. Brix                                   | e. Wood   |
| 17. Brokerage/Negotiant                           | f. Refrigeration                        | c. CO <sub>2</sub>                        | f. Other  |
| a. Concentrate                                    | g. Structural                           | d. Density                                | 128. Tasting Room Supplies                            |
| b. Grape  | 49. Enzymes                             | e. Nitrogen                               | 129. Tractors   |
| c. Wine   | 50. Equipment Fabrication               | f. Oxygen                                 | a. Standard   |
| 18. Bungs   | 51. Fencing                             | g. SO <sub>2</sub>                        | b. Vineyard   |
| 19. Cappers                                       | 52. Fertilizer                          | h. Other                                  | 130. Trade Associations, Institutions & Organizations |
| 20. Case Packers                                  | 53. Fertilizer Applicators              | 90. Laboratory Services                   | 131. Trade Publication                                |
| 21. Catwalk                                       | 54. Fillers (Champagne/Wine)            | 91. Lubricants (Food Grade)               | 132. Trailers   |
| 22. Cave Excavation/Caves                         | 55. Filter Media                        | 92. Measurement                           | 133. Trellises  |
| 23. Centrifuge Repair Service                     | 56. Filters                             | a. Composition                            | 134. Used Equipment                                   |
| 24. Centrifuges                                   | a. Conventional Membrane                | b. Flow                                   | 135. Valves/Pipes/Fittings                            |
| 25. Chemicals                                     | b. Crossflow Microfilter                | c. Humidity                               | 136. Vine-tying Supplies                              |
| a. Cleaning                                       | c. Diatomaceous Earth                   | d. Level                                  | 137. Vineyard Equipment                               |
| b. Ingredients                                    | d. Lees                                 | e. Pressure                               | 138. Vineyard Management & Services                   |
| 26. Cleaning Equipment                            | e. Plate & Frame                        | f. Soil Moisture                          | 139. Vineyard Monitoring Systems                      |
| a. Tank   | f. Reverse Osmosis                      | g. Temperature                            | 140. Vineyard Sprayers                                |
| b. Other  | g. Rotary Vacuum                        | h. Vine Stress                            | 141. Vineyard Supplies                                |
| 27. Closures                                      | h. Ultrafilters                         | i. Other                                  | 142. Vineyard Tools                                   |
| a. Capsules                                       | 57. Financial Services                  | 93. Mobile Bottling                       | 143. Warehouse Equipment                              |
| b. Corks  | 58. Financing/Leasing                   | 94. Motif Ware/Gift Ware                  | 144. Warehousing/Shipping/Trucking                    |
| c. Synthetic                                      | a. Equipment/Vehicles                   | 95. Mowers                                | 145. Waste Disposal/Treatment                         |
| d. Other  | b. Legal Services                       | 96. Nematocides                           | 146. Wastewater Treatment                             |
| 28. Communication Systems                         | c. Vineyard                             | 97. Netting                               | 147. Weather Systems                                  |
| 29. Compressors                                   | d. Winery                               | 98. Oak Chips/Pieces                      | 148. Welding & Supplies                               |
| a. Air  | 59. Fining Agents                       | 99. Ozone                                 | 149. Wine Additives                                   |
| b. Other  | 60. Flavoring Agents                    | 100. Packaging Materials                  | 150. Wine Glasses                                     |
| 30. Computer Software/Systems                     | 61. Flooring                            | 101. Paints & Seals/Protective Coatings   | 151. Wine Industry Expositions                        |
| 31. Concentrators                                 | 62. Flootation                          | 102. Palletizers/Depalletizers            | 152. Winery Services/Custom Crush                     |
| 32. Consultants                                   | 63. Foggers                             | 103. Pest Control                         | 153. Yeast Cultures & Nutrients                       |
| a. Certification                                  | 64. Foilers & Foils                     | 104. pH Meters                            |   |
| b. Compliance                                     | 65. Forklifts                           | 105. Picking Bins                         |   |
| c. Enological                                     | 66. Frost Prevention Devices            | 106. Point of Sale (POS) Items & Software |   |
| d. Financial                                      | 67. Fungicides                          | 107. Presses                              |   |
| e. Managerial                                     | 68. Gases                               | a. Basket                                 |   |
| f. Viticultural                                   | a. Generators                           | b. Membrane                               |   |
| g. Other  | b. Supplies                             | c. Screw                                  |   |
| 33. Contractors                                   | 69. Gondolas                            | 108. Pumps                                |   |
| 34. Control Systems                               | 70. Grafting Equipment                  | a. Air Diaphragm                          |   |
| a. Flow   | 71. Grape Inspection                    | b. Centrifugal                            |   |
| b. Humidity                                       | 72. Grape Packing Machinery             | c. Flexible Impeller                      |   |
| c. Level  | 73. Grape Sorters                       | d. Progressive Cavity                     |   |
| d. Pressure                                       | 74. Grapevines/Rootstock                | e. Rotary Vane                            |   |
| e. Temperature                                    | 75. Growth Regulators                   | f. Other                                  |   |
| f. Other  | 76. Harvesting Equipment                | 109. Receiving Equipment                  |   |
| 35. Conveyors                                     | 77. Heaters/Heat Exchangers             | 110. Refrigeration Equipment/Systems      |   |
| a. Belt   | a. Scraped Surface                      | 111. Riddling Equipment                   |   |
| b. Pneumatic                                      | b. Shell/Tube                           | 112. Rotary Fermentors                    |   |
| c. Screw  | c. Spiral                               | 113. Rotary Tillers/Cultivator            |   |
| 36. Cooperage Supplies                            | d. Other                                | 114. Safety & Protective Equipment        |   |
| 37. Cork Printers/Inspection                      | 78. Herbicides                          | 115. Sanitation Equipment/Services        |   |
| 38. Corkers                                       | a. Post-emergent                        | 116. Scales                               |   |
| 39. Crushers/Destemmers                           | b. Pre-emergent                         |   |   |
| 40. Custom Winemaking Supplies                    | 79. Hoses & Fittings                    |   |   |
|   | 80. Human Resources/Employment Services |   |   |

*Products in the "Other" category will not be included in the Product Guide section of the program and the online product list.*